



Independent Infrastructure Impact Investing Partners

4IP Group News

People first PPP & Impact Investing news & events

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We invite leading organizations, including our former employers, leading industry players, think tanks, academia, journalists, new and potential clients to engage with us!

Be sure to follow-us to stay at the forefront of People-first PPPs and impact investing news and thought leadership. Co-founding managing partner Christian Kingombe is also administrating two groups on [LinkedIn!](#) Be sure to follow him on [IIX Chapter Southern Africa: Lusaka \(Zambia\), Johannesburg \(South Africa\) and Gaborone \(Botswana\) & Diaspora Impact Investing in Productive SDG sectors & as a source of Entrepreneurship and SME growth](#) for his take on industry and research updates, until we have fully developed our media and social media strategy, as part of the 4IP Group's communication strategy to be launched in 2018.

Research

You can access a complete list of our resources at:

<http://4ipgroup.org/resources/>

To access our Emerald Handbook Chapter entitled "*How to Support African PPPs: The Role of the Enabling Environment*" published by Emerald Group Publishing in December 2017, visit [Emeraldinsight](#).

Message from Christian Kingombe & Thibaut Mourgues

Happy new year and welcome to the 4th Newsletter covering the last quarter of 2017, while looking at the year ahead which we are excited to share with you in this edition.

Let's start with the on-going **process of growing our organization** and establishing new partnerships. We are happy to announce the recruitment of two new collaborators based in Zambia. We have also established a collaboration with COMESA's former director of Infrastructure. To improve the ability of impact investors interested in Africa to outperform their benchmarks we have now signed mandates to act as intermediaries for Impact Enterprises and SDG-related infrastructure project developers in both Zambia, Guinea and Romania. As a **catalyzer** we have also established a collaboration with an international project finance professional in London to develop PPP financed transport infrastructure projects in Tanzania.

As a **knowledge broker** we are proud to announce that our Handbook chapter on *How to Support African PPPs* has been published by Emerald Group Publishing. At the same time we are still in the process of identifying contributors to our forthcoming Primer on Impact Investing. Moreover, the 4IP Group together with IIX sponsored the first awareness event in Zambia on the role of Impact Investing in achieving the SDGs. We also published a Working Paper on "*Recent Trends in Impact Investing Policy*".

Finally, at the end of year we met with our new accountant to deal with all the intricacies of **the Swiss Tax & Accounting system**.

As usual we hope that you will continue to enjoy reading our newsletter, and we would of course be pleased if you contact us with your comments, suggestions and offers. Please follow-us both on social media (see opposite column) or accept our invitation to join our newsletter mailing list. To express willingness and interest in partnering and collaborating with us, contact us at info@4ipgroup.org. From everyone at the 4IP Group, we wish you a happy, successful and impactful 2018!

4IP Group enhancing our Partnerships and Collaborations

After the 4IP Group's establishment in Zambia, we have embarked on a collaboration with [Gillian Raini](#), an international project finance professional and Founder & Director of East Africa Ventures (EAV) a one stop investment boutique involved in investment facilitation, market entry, capital raising, legal consultancy, government relation and deal and project origination services. Our collaboration will start with the following countries: Tanzania and Zambia. In the former country we will focus mainly on the transport infrastructure sector (railways), whereas in Zambia we have been mandated to finding impact investors interested in Renewable energy (solar power plants) and Agro-processing projects in Zambia's Western Province (see Annex 1 below).

[Read more about East Africa Ventures here>](#)

As a positive outcome of Managing Partner, **Christian Kingombe's** leadership of the IIX Chapter Lusaka, Impact Investment Exchange (IIX) has invited the 4IP Group to join their bid for an Oxfam Novib Tender for Experts on Rural Hubs and Women Enterprise in Indonesia and Ethiopia. Through various platforms and services, IIX has mobilized over US\$75 million of impact investment capital, developed over 30 research and advisory reports, and established a network of over 1,000 impact investors (with over US\$ 1 billion of assets under management), and created a network of over 35,000 ecosystem partners across the public, private and third sectors – all of which translates into an impact reach of over 12 million lives across Asia.

[Read more about IIX here>](#)

As part of the partnership between 4IP Group and the Futran System Group Companies / Milotek, Managing Partner, **Christian Kingombe** as an outcome of the IIX Chapter Lusaka Roundtable on Impact Investing in Zambia, was invited along with the two new local 4IP collaborators by Her Worship, Deputy Mayor of Lusaka, *inter alia* to present the groundbreaking transportation innovation Futran System as the solution to Lusaka's (and other African megapolises) endemic and incremental traffic congestion problems. Earlier in October, Managing Partner, **Thibaut Mourgues**, had presented the Futran System at the UNEP Finance Initiative Regional Roundtable for Sustainable Finance in Europe, held in Geneva.

[Read more about FUTRAN here>](#)

Industry Events – Where in the World was the 4IP Group in Q4 2017?

Since the inaugural week of its establishment the Senior Advisors of 4IP Group have spoken and participated in a variety of People-First PPP and Impact Investing events.

The 4IP Group has enjoyed meeting with you and other industry leaders at these events:

[Start-up Junction at Protea Hotel in Lusaka, Zambia](#)

(October; November and December 2017)

[UNEP Finance Initiative Regional Roundtable for Sustainable Finance in Europe, Geneva, Switzerland](#)

(16-18 October 2017).

[SensXAfrica's first ever Venture Capital Investment event in Lusaka, Zambia](#)

(23-24th of November).

[IIX Chapter Lusaka Roundtable on Mapping of Impact Investing Ecosystem in Lusaka](#)

(8th December 2017)

[Meeting with Zambia Development Agency's Investment Promotion Unit](#)

(13th December 2017)

[Meeting with Deputy Mayor of Lusaka City Council](#)

(13th December 2017)

Future Industry Events – With possible participation of the 4IP Group?

The 4IP Group is regularly participating in industry events. We invite you to connect with us if you are planning to be there too! Visit [the events resource page of the 4IP Group website](#) for an up-dated list of industry events: Connect with 4IP Group at the events below:

[Regional Energy Cooperation Summit](#)
(Abidjan, 24th to January 25th, 2018)

[7th Annual ESG & Sustainable Investment Forum](#)
(21 - 22 February 2018, Mombasa)

[Bonds, Loans & Sukuk Africa](#)
(Cape Town, 13th - March 14th, 2018)

[2nd Annual Pension Funds and Alternative Investments Africa](#)
(Balaclava, Mauritius, 15th to March 16th, 2018)

[Africa CEO Forum](#)
(Abidjan, 26-27 March, 2018)

[15th Annual AVCA Conference](#)
(Marrakech, 22nd to April 26th, 2018)

[Are you joining us at AFSIC 2018 taking place in London? We also believe AFSIC is one of the largest Africa investment event taking place annually in Europe. This event is a "must attend" for Investors.](#)
(London, 2-4 May 2018)

[20th Annual Global Private Equity Conference – Shaping the Investment Frontier @EMPEA @IFC](#)
(14-16 May, 2018, Washington, DC)

[Zambia International Investment Forum @ZDA @4IP Group](#)
(May (tbc), 2018, Lusaka, Zambia)

[GIIN Investor Forum @GIIN @PEI](#)
(30-31 Oct, 2018, Paris)

[Big Path Capital's Impact Capitalism Summit @Partners Group](#)
(Zug, Switzerland, Nov 7-8, 2018)

The 4IP Group through Managing Partner, **Thibaut Mourgues**, had a series of meetings with sustainable investors, industry leaders, institutions and consultants at the October 2017 UNEP convention in Geneva. Apart from increasing 4IP visibility, these meetings resulted in cooperation opportunities and in the extension of the network of impact investing partners for 4IP structured projects.

The 4IP Group through Managing Partner, **Christian Kingombe** together with External Collaborator (TVET-Expert), **Tom Eats**, in November, met in London with Joe Collins (Education and Development Specialist), Sophie Marple (Chair Of The Board Of Trustees at The Marple Charitable Trust), Nick Marple and Jake Hayman (CEO at Ten Years' Time), to discuss *TVET and the Education sector* more broadly, in particular, the assessments and the challenges of measuring a complex concept of learning as well the possibilities of attracting Impact Investing in Ghana / Zambia to expand the TVET sector.

Should our readers wish to explore partnerships with the 4IP Group, please write to tmourgues@4ipgroup.org

4IP Group a Knowledge Broker for Impact Investing and People-First PPPs

In December 4IP Group's contribution to The Emerald Handbook of *Public-Private Partnerships in Developing and Emerging Economies: Perspectives on Public Policy, Entrepreneurship and Poverty* edited by: João Leitão, **Elsa de Morais Sarmiento** and João Aleluia was finally published in December 2017. This Handbook aims to support policy-makers, national governments, national and regional public administrations, PPP officers, practitioners and academia in the design, implementation and assessment of appropriate responses to foster PPPs' uptake in the context of developing and emerging economies.

[Access the table of contents here>](#)

4IP Group in collaboration with [Professor Elsa de Morais Sarmiento](#) has begun drafting a Book proposal for *a Primer on Impact Investing* covering all important aspects of Impact Investing particularly in Emerging Markets. We have additionally begun consultation amongst leading thought leaders and practitioners in the field to join this research project. Should our readers wish to learn more about the content and structure of the book in view of contributing to the Primer, please write to ckingombe@4ipgroup.org or Elsa.sarmiento@gmail.com.

4IP Group on-going and forthcoming Projects

From 18th January the 4IP Group Managing Partner, **Thibaut Mourgues**, will be the team-leader on a part-time basis of a new 18 months PPP Unit Project in Madagascar sponsored by the African Development Bank (AfDB) within the Ministry of Equipment.

For details of this PPP work assignment, write to: Tmourgues@4ipgroup.org.

The 4IP Group Managing Partner, **Christian Kingombe**, will continue to Lead the newly established *IIX Chapter, Lusaka*, in Lusaka Zambia, towards our contribution to the forthcoming (in May) **Zambia International Investment Forum** in partnership with Zambia Development Agency and other private sector partners (tbc). This is being done as a major contribution to the creation of an impacting investing ecosystem in Southern Africa (SADC region) in general and Zambia in particular with the aim of making Lusaka a Sustainable Finance Hub.

[Read the Proceedings of the IIX Chapter Lusaka's Impact Investing Roundtable here>](#)

For details of the future activities of the IIX Chapter Lusaka or if you wish to join the newly created IIX Chapters in Johannesburg, Gaborone (tbc) and Lusaka, write to: ckingombe@4ipgroup.org.

4IP Group Announcements

The 4IP Group through its local Zambian impact investment portfolio officials **Wiza Ng'ambi** and **Haggai Chomba**, are currently in the process of identifying social / impact enterprises and SDG-related infrastructure projects in **Zambia**. We invite Social Entrepreneurs; CEO's of SDG-impact oriented enterprises as well as SDG infrastructure project developers interested in granting the 4IP Group a mandate to raise Private Equity capital for their growth-oriented ventures, to get in touch by writing to: ckingombe@4ipgroup.org ; haggaechomba@gmail.com; and wiza.n@outlook.com

Annex 1: Table A1: 4IP Group Investment Opportunities Announcements

Country / Province	(SDG) Sector	Investment Amount / Instrument
Zambia / Western Province	100 MW Solar Power Plant	US\$ 5 Mn / Loan or Equity
Zambia / Western Province	100 MW Solar Power Plant	Tbd / Loan or Equity
Zambia / Western Province	Agro-Processing	US\$ 10 Mn / Loan or Equity
Guinea	Agro-processing (juice)	US\$ 5 Mn Loan
Guinea	Fisheries	US\$ 10 Mn Loan
Guinea	Manufacturing	US\$ 14 Mn Loan
Guinea	Agriculture (10000 HA)	Tbd
Romania	8 MW Solar Power Plant	US\$ 10 Mn Equity
Romania	200 MW Solar Power Plant	US\$ 250 Mn Loan or Equity

Note: 4IP Group has recently been approached regarding a few additional projects in need of investment in the following Southern African countries: Zambia, Malawi, Namibia, Botswana, South Africa, Mozambique & Zimbabwe.

Interested impact investors should contact TMourgues@4ipgroup.org to access the teaser for each project in the Annex 1 table A1.

Photo 1 –4IP Group new Zambian Investment Portfolio Officer: Mr. Wiza Ng’ambi



Biography of Mr. Wiza Ng’ambi

Wiza has been with 4IP since December 2017. He is an economist with specializations in investments, industrialization, economic empowerment, statistical analysis and social entrepreneurship, and models his career as more social rather than private benefit. Wiza is a Master of Arts in Economics Candidate at The University of Zambia, and holds a Bachelor of Arts in Economics with Mathematics from the same University. He argues that citizen economic empowerment through inclusive and locally driven entrepreneurship & industrialization is an optimal way out of underdevelopment, and professional volunteering a means towards socio-economic equality. Wiza is also a Statistician at the Central Statistical Office (Zambia’s National Statistical Office), Coordinator & Founder of the Wesbr Foundation (Zambia), Part-Time Mathematics Lecturer at Trinity University Zambia and Part-Time TVET Entrepreneurship Trainer at Chelstone Skills Development Center also in Zambia. His previous professional experience includes investments analysis at the Industrial Development Corporation (IDC), food security at Food Reserve Agency (FRA), business development at the Citizens Economic Empowerment Commission (CEEC) and enumeration at the Central Statistical Office (CSO), in Zambia. His volunteer experience stems from the United Nations Volunteers (UNV), United Nations Online Volunteers (UNOV), Morobe Development Foundation (Papua New Guinea), Kenya Association for Maternal & Neonatal Health (Kenya), Caribbean Mentors Institute (Caribbean), Vine Children’s Home (Zambia) and Chelstone Clinic (Zambia). He can be reached at wiza.n@outlook.com or +260 972 388 288.

Photo 2 – 4IP Group new Zambian Investment Portfolio Officer: Mr. Haggai Chomba



Biography of Mr. Haggai Chomba

Chomba Haggai holds a bachelor of arts in Economics with Mathematics from the University of Zambia. He is passionate about social economic development with specializations in research and development finance. Prior to joining 4IP Group LLC, Haggai has worked with Zambia Railways Limited as market researcher and corporate planner and he was also involved in appraising various railway projects. He currently volunteers with Impact Investing Exchange (IIX) Chapter Lusaka where is he has been actively involved in building an Impact Investing community platform in Lusaka with an objective of moving impact investing in Zambia from niche to mainstream. Other notable previous experience includes student researcher on a joint project between Zambia Institute for Policy Research and Analysis (ZIPAR) and University of Zambia Business and Economics Association (UNZABECA and President of UNZABECA during 2016/2017 academic year. For more information you can reach me at haggachomba@gmail.com or +260976121406.

Photo 3 – Christian Kingombe Moderating Sessions at Zambia’s First Ever Impact Investing Awareness Roundtable, held in Lusaka 8th of December 2017



Photo 4 – Christian Kingombe with the core members of the IIX Chapter Lusaka, which also includes our two new Investment Portfolio Officers (to the right), during the Impact Investing Roundtable, 8th of December 2017



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