



4IP Group News

People first PPP & Impact Investing news & events

We invite leading organizations, industry players, think tanks, academia, journalists, new and potential clients to engage with us! Be sure to follow-us to stay at the forefront of People-first PPPs and impact investing news and thought leadership. Follow @4IPgroup on Twitter and Linked in at <https://www.linkedin.com/company/4ip-group/>

Co-founding managing partner Christian Kingombe is also administrating two groups on [LinkedIn!](#) Be sure to follow him on [IIX Chapter Southern Africa: Lusaka \(Zambia\), Johannesburg \(South Africa\) and Gaborone \(Botswana\) and Diaspora Impact Investing in Productive SDG sectors & as a source of Entrepreneurship and SME growth](#) for his take on industry and research updates.

Research

You can access a complete list of our resources at: <http://4ipgroup.org/resources/>

To access our Handbook on PPPs in developing and emerging economies published by Emerald Group Publishing in December 2017, visit [Emeraldinsight](#).

Before we embark on our summer vacation we would like to share with you some of the highlights from the **second quarter of 2018**.

4IP Group General Assembly and Annual Retreat

July was marked by the preparation, execution and follow-up of 4IP Group's first General Assembly and Annual Retreat, which took place in Paris. In line with the company policy, **Christian Kingombe** took over from **Thibaut Mourgues**, the chairmanship of 4IP Group for year 2018-2019.

4IP Group work as a Catalyser

As a catalyser, 4IP Group has been invited to join the **"Women for Africa" advisory facility**, which aims at helping women-led enterprises reach the bankability stage.

Following an external partnership with **Greenexia**, we are happy to announce that a new NGO - **"For Women in Africa"** has now been officially registered in Luxembourg. Overall, the NGO is dedicated to sustainable women entrepreneurship in Africa through the promotion of female entrepreneurship in the Green Economy, supporting the growth of micro, small and medium enterprises with technical and financial support as well as facilitating the marketing of products that meet the standards of the network and ensuring wide dissemination of good practices.

We have continued with our traditional strong points in energy (Zambia) and agri-business (Guinea, Zambia, Zimbabwe). We have also been mandated to help New Energy Capital raise funds for **Africa Utility Solar Fund project**.

PPPs remain at the core of our strategy and Annual Business Plan. In **Madagascar**, new developments are expected with regard to *Special Economic Zones*, which **Thibaut Mourgues** presented at the UNECE People's First PPPs Meeting in Geneva (May, 2018). Moreover, pilot PPP projects shall be undertaken in transport and energy.

Feel free to contact us with your suggestions, questions and capital raising offers at info@4ipgroup.org.

Acting as a Catalyser for Impact Investing in Zambia: Views from the field
With the growing enterprise landscape in Zambia, opportunities for impact investing are immense. 4IP has continued with its quest for the identification of social/impact enterprises with investable projects in Zambia.

During the last three months, we included in our portfolio six new projects namely: **Multi-product agro, Bioplastic, ZamGoat, Essential oil, Mini hydro and Toll gate projects.**

4IP Group attended the **AFSIC's Southern Africa Investor Trip Participation in Zambia**, which took place at Southern Sun in Lusaka. At the event, we presented "investment ready / bankable" projects from our pipeline.

Christian Kingombe and Haggai Chomba presenting 4IP Group Investment Pipeline Projects at the African Investments event, held in Lusaka, 11th of June 2018



Moreover, 4IP Group organized a **two-day workshop on Business Strategies for Social Impact** to help Zambian enterprises' CEOs in our pipeline to obtain a better understanding based on four modules: Purpose-driven leadership, How Business Drives Social Impact, Impact Measurement and Impact Investing.

Future Industry Events

We are regularly participating in industry events. We invite you to connect with us if you are planning to be there too!

Visit [the events resource page of the 4IP Group website](#) for an updated list of industry events:

Impact Investing Forum North 2018, New York, United States (September 12-13, 2018)

4th Annual Private Equity Conference London, United Kingdom (September 14, 2018)

Zug Impact Summit - Earth & Finance Zug, Switzerland (September 17-18, 2018)

UNCTAD World Investment Forum Geneva, Switzerland (October 22-26, 2018)

Africa Impact Investing Leaders Forum 2018, London, United Kingdom (October 24-26, 2018)

Italian Private Equity Conference 2018, Milan, Italy (October 25, 2018)

3rd African Development & Investment Convention, Kloten, Switzerland (October 26-28, 2018)

GIIN Investor Forum 2018, Paris, France (October 30-31, 2018)

Future Industry Events *(continued)*

29th Annual SRI Conference 2018, The Broadmoor, Colorado Springs (November 1-4, 2018)

German Private Equity Conference 2018, Munich, Germany (November 8, 2018)

TBLI Conference Nordic 2018, Stockholm, Sweden (November 8-9, 2018)

PERE Investment Forum, Dubai 2018 (December 5-6, 2018)

During the Zambian visit, 4IP Group **revisited the operation sites of several of our pipeline companies**. We would like to thank all those who supported our June's field mission and the managers involved in the guided tour. Furthermore, we would like to thank all those who attended the AFSIC event or met us since the start of our visits in Zambia during 2018.

For more information about our activities in Zambia and our dynamic growth-oriented impact SMEs, as well as large-scale project promoters seeking private growth capital or simply wishing to explore partnerships with the 4IP Group, please contact Haggai Chomba at haggachomba@gmail.com.

4IP Group's work as Enabler & Connector for Impact Investing & People-First PPPs

4IP Group has pursued its discussion with **Zambia Development Agency (ZDA)** during its last visit to Zambia in June, and the **Musangu Foundation** concerning the [Impact Capital Africa \(ICA:Zambia\)](#), to also discuss the recommendations of the IIX Chapter Lusaka's Impact Investing Roundtable.

4IP also engaged in subsequent consultations with the **Ministry of Finance** of the Government of the Republic of Zambia, the **Bank of Zambia** and the **Lusaka City Council**, while using the occasion to launch the Zambian National Advisory Board on Impact Investing.

4IP Group will be co-organizing a plenary session at the **ICA:Zambia**, during 1-3 October 2018, which will focus on Impact Investing and pitch our Zambian projects at the *Impact Starter* of the same event. We also intend to use the proposed **Impact Starter platform** to give the Zambian entrepreneurs in our pipeline an opportunity to access business support and to become investment ready for the event. ICA:Zambia delegates will have the opportunity to access our Zambian pipeline of growth-oriented SMEs through Impact Starter ahead of the ICA:Zambia conference.

Industry Events attended by 4IP Group during the last semester

The 4IP Group has enjoyed meeting with industry leaders at the following events:

- Global Public Private Partnership Seminar at Graduate Institute Geneva, in Geneva, Switzerland (February 2018)
- Zambia Development Agency's Investment Promotion Unit in Lusaka, Zambia (January and February 2018)
- WBG & BongoHive Final Pitching Session, in Lusaka, Zambia (February 2018)
- Minister of Public Works, in Antanarivo, Madagascar (March 2018)
- Sustainable Investment Forum Europe, Paris, France (March 2018)
- United Nations Economic Commission for Europe (UNECE) Committee on Innovation, Competitiveness and Public-Private Partnerships, Twelfth Session, Palais des Nations, Geneva, Switzerland (March 2018)
- The 3rd Annual Global Impact Investing Conference GLOBAL IMPACT INVESTMENT STRATEGY, Family Offices & Institutional Investors Conference – Mövenpick Hotel – Geneva, Switzerland (April 2018).

Call for Interns

We seek highly motivated undergraduate, graduate or recent graduate interns to work with us on global engagement and international development.

Our internships provide real-world insights and exposure to actual working life, a chance to build valuable business networks and a relevant experience which can act as a foundation to interns' career choices.

To know more about the organization, please visit our [website](#).

4IP Group's on-going and forthcoming Projects

4IP Group is developing a **Reporting Toolkit for the CARICOM Single Market and Economy (CMSE) Monitoring and Evaluation system**.

4IP Group has carried out a series of consultations with the **Global Steering Group for Impact Investing (GSGII)**, an independent multi-sectoral global entity catalysing impact investment and entrepreneurship to benefit people and the planet, to set-up one of the first National Advisory Boards (NABs) in Sub-Saharan Africa, following Kenya, Ghana and South Africa. The GSGII represents the collective effort and intention of leaders across sectors and countries to catalyse a global ecosystem for impact investment. The GSG primarily represents countries via their National Advisory Boards (NABs). The aim is to launch Zambian NAB at the forthcoming [ICA:Zambia](#) event.

4IP Group's interactions with **IIX Chapter Lusaka** are a major contribution to the creation of an impacting investing ecosystem in the Southern Africa (SADC) region, and in Zambia in particular, aiming to make Lusaka a leading Sustainable Finance centre, by joining [the International Network of Financial Centres for Sustainability \(FC4S\)](#). Christian Kingombe stepped down as Founding Lead of the IIX Chapter Lusaka to instead act as an external advisor for the Executive Board led by **Haggai Chomba**, who took over as the Lead of the IIX Chapter Lusaka in June 2018. For details of the future activities of the

IIX Chapter Lusaka or if you wish to join the newly created IIX Chapters in Johannesburg and Lusaka, please contact haggaechomba@gmail.com.

Elsa de Morais Sarmiento gave two seminars at the **Universidade de Cabo Verde (UniCV)**, in Praia, Cabo Verde on "Cabo Verde and Global Value Chains" and "Utilization and Evaluation Methods" (April 2018).

4IP Group Announcements

We invite Social/Impact Entrepreneurs, CEO's of SDG-impact oriented enterprises as well as SDG infrastructure project developers interested in granting the 4IP Group a mandate to raise Private Equity capital for their growth-oriented ventures, to get in touch by writing to ckingombe@4ipgroup.org.

While 4IP Group has just completed the updating of our **global Impact Investor database**, should any investors / investment funds who still haven't received our marketing material look to be investing in early and growth stage equity in Africa or simply be looking for related advisory services, please do not hesitate to contact us.

4IP Group Impact Investment Opportunities Announcements

Contact us to access the teaser for each project.

Country / Province	(SDG) Sector	Investment Amount / Instrument
Zambia / Western Province	100 MW Solar Power Plant	US\$ 5 Mn / Loan or Equity
Zambia / Western Province	100 MW Solar Power Plant	Tbd / Loan or Equity
Zambia / Western Province	Agro-Processing	US\$ 10 Mn / Loan or Equity
Guinea	Agro-processing (juice)	US\$ 5 Mn Loan
Guinea	Fisheries	US\$ 10 Mn Loan
Guinea	Manufacturing	US\$ 14 Mn Loan
Guinea	Agriculture (10000 HA)	Tbd
Romania	8 MW Solar Power Plant	US\$ 10 Mn Equity
Romania	200 MW Solar Power Plant	US\$ 250 Mn Loan or Equity
Kenya	Real estate green and smart project	US\$ 10 Mn Loan and Equity
Tanzania	Railway Construction, Central Corridor (PPP)	US\$1 Bn Loan and Equity
Uganda	Light Rail Mass transit, Kampala	USD 1 Bn Loan and Equity
Egypt	Affordable housing development (Cairo)	USD 50 Mn Equity
Liberia	300 Bed Hospital	TBD
Zimbabwe	Meat and Live stock	USD 105 Mn Loan and Equity
Zimbabwe	Green fuel	USD Mn Loan and Equity
Projects in Zambia		
Promoter	Project	Size
Rivonia	Multiproduct agro	\$800k
Stockyard	Horticulture	\$600k
AWC Fine Foods Limited	Peanut butter	\$550k
First Hatch	Fingerlings	\$500k
AMICUS	Horticulture	\$500k
GroAfrica	Cassava	\$2.4 million
ZAmGoat	Goat	tbd
Madison assets	Tourism resort	\$ 2 million
Harvey Farms	Essential oil	\$2 million
Premium medical services	Health center project	\$2.5 million
Zambezi	Mini Hydro	

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