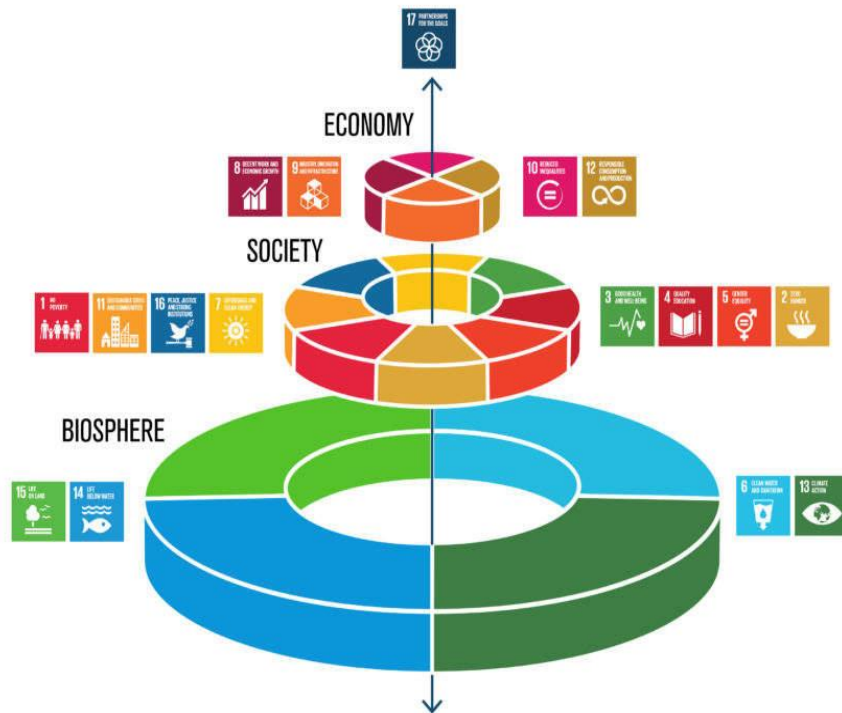




4IP GROUP

Investing for financial return and positive social and environmental impact is not only possible, but the future of investing



Copyright by Simon Lakeland/Reiner

Impact Infrastructure Fund and ESG Services

4IP Group

A successful Team with
an Excellent Individual Track Record



Introduction

- Established in 2017 by Thibaut Mourgues and Christian Kingombe
- 4IP Group is an independent multifaceted Impact Investing / ESG advisory firm
- 4IP Group is in the process of becoming an independent private equity fund investing with the intention to invest into PPPs for an average of USD 5 Mn per project.
- 4IP Group intends to raise in 2019-2020 USD50 Mn Equity and USD50 Mn debt.

Established Team



Thibaut Mourgues & Christian Kingombe

- Founding Partners, Thibaut Mourgues and Christian Kingombe, former Senior PPP consultant at AfDB and Chief Regional Infrastructure Officer at AfDB
- Team of experienced professionals based in Geneva, Milano, and Lusaka.
- Euro-African team, composed of 7 nationalities (DK, DRC, FR, UK, CH, I, MD).

Proven Track Record

PARTNERS TRACK RECORD BEFORE 4IP GROUP

- Almost 10-year track record in several African countries
- Managed financial issues for contracts up to 1 billion USD
- Support to set-up of 2 PPP Units in Morocco & Madagascar
- Involved in fundraising for the AfDB-AUC/NEPAD driven Programme for Infrastructure Development In Africa (PIDA)
- Involved in the African Development Fund (ADF) Regional Operations Prioritization Pipeline and Outlook Framework
- Involved in the Africa Trade Fund (Trust Fund)
- Obtained Funding from Korean Trust Fund & ADF.
- AfDB's task manager for International System for Infrastructure Support (SOURCE) & Member of the Sustainable Infrastructure Foundation's Advisory Committee.

PARTNERS RECORD FOR 4IP GROUP

- Built diverse portfolio of impact enterprises
- Developed ESG toolkit for Family Offices
- Organizing two back-to-back investment events
- Carried out PPP Feasibility Studies
- Member of Executive Committee of World Association of PPP Units and PPP Professionals (WAPPP)
- Member of UNECE's Impact Assessment of People-First PPPs Working Group.

Selected Portfolio references



4IP Group



Building a diversified Portfolio of People-First Public-Private Partnerships Projects in infrastructure

Significant Market Opportunity

- **The Impact Investing market** is rapidly growing
- **To help governments do the very best in PPP**, "addressing many of mankind's most pressing problems, including the greening of the economy and mitigating the effects of climate change and to discover what partnerships in the world constitute excellence and have the most beneficial impact on development."
- **Return targets** are in the range of 10-15% or more
- **Impact objectives** further defined in the fund guidelines.

Investment Strategy

- Promoting **People-first PPPs** for sustainable development
- **Equity Investor** in infrastructure public private partnerships with a strong impact dimension
- **Value based strategy**, targeting infrastructure PPPs with a strong impact dimension
- **Geographic and sector diversification**: The Fund will focus on a few key sectors in emerging markets and work in close cooperation with public authorities and private sector at the global level (Africa, Asia, Latin America).
- **Proprietary deal sourcing capacity**: Long-standing local relationships especially in Africa and membership of WAPPP bring access to significant People-First and ESG aligned PPP deal flow. The SOURCE platform could also bring access to deals.
- **Proven co-investment capacity from AfDB**: Leverage our extensive PPP & Impact Investing network to bring additional capital to (People-First) PPP projects.



Our Value Proposition for ESG services

- Financial Intermediary that matches impact investors with impact enterprises
- Work alongside investment teams at all stages of the investment process, assessing and then implementing a bespoke strategy to produce value in each direct investment
- Incorporates ESG standards into our impact investment match-making / fundraising approach
- Focus our pipeline company selection on well-managed growth-stage companies with sustainable business practices

4IP Group

Contacts



Thibaut Mourgues

Managing Partner

T: +39 339 163 8452

E: tmourgues@4ipgroup.org



Christian Kingombe

Managing Partner

T: +41 (0) 765044647

E: ckingombe@4ipgroup.org

