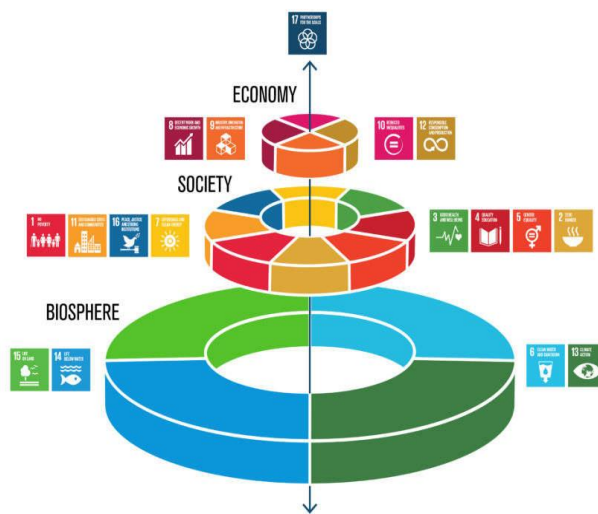




Aiming for financial return
and sustainable impact

Infrastructure Impact Fund



Selected Portfolio references & Partners



4IP Group

A successful Team with
an Excellent Individual Track Record



Background

- 4IP Group has been established in 2017 by Thibaut Mourgues and Christian Kingombe
- 4IP Group is an independent multifaceted Impact Investing / ESG advisory firm
- 4IP Group is on track to becoming an independent private equity infrastructure fund with the intention to invest into high impact PPPs for an average of USD 5-15 Mn per project.
- 4IP Group intends to raise at least USD 100 Mn Equity.

Established Team



From left to right: Alexis Faury , Doris Chevalier, Thibaut Mourgues and Christian Kingombe.

- **Founding Managing Partners:** Thibaut Mourgues and Christian Kingombe, former Senior PPP consultant at AfDB & Chief Regional Infrastructure Officer at AfDB.
- **Senior Infrastructure Investment Partner:** Alexis Faury, former Director Corporate Finance, Standard Chartered Bank.
- **Special Advisor:** Doris Chevalier, who has gained global recognition for her infrastructure expertise both on public and private sector sides
- **Experienced Associates** based in Geneva (IMD MBA Graduates) & Milano (Bocconi MBA).
- **Experienced Euro-African-Asian team**, composed of 8 nationalities

Selected Portfolio references & Partners



4IP Group



Building a diversified Portfolio of People-First Public-Private Partnerships Projects in infrastructure

Significant Market Opportunity

- **The Impact Investing market** is rapidly growing (currently estimated by the Global Impact Investing Network to over 500 bn USD) and mainstreaming
- **People First PPPs to help governments do the very best in PPP**, "addressing many of mankind's most pressing problems, including the greening of the economy and mitigating the effects of climate change and to discover what partnerships in the world constitute excellence and have the most beneficial impact on development." People First PPPs as defined by the UNECE provide the right answer to these challenges.

Investment Strategy

- **Minority Equity Investor** in infrastructure public private partnerships with a strong impact dimension
- **Value based strategy**, targeting infrastructure PPPs with a strong impact dimension
- **Return targets** in the range of 12%-15%
- **Impact objectives** as the Fund uses the Envision model developed by the Institute for Sustainable Infrastructure to provide a rating to each infrastructure project and make sure the SDG targets are achieved
- **Allocation strategy:**
 - Focus on 3 sectors: Renewable Energy (50%); Transport (30%); & Health (20%).
 - Invest in 3 regions: Africa (40%), South East Asia (40%) & Central Asia (20%)
- **Proprietary deal sourcing capacity:**
 - Long-standing local relationships & close cooperation with public authorities
 - membership of World Association of PPP Units bring access to significant People-First PPPs deal flow.
 - MoUs with DFIs for co-investment opportunities.
 - Network of international PPP sponsors (France, Germany, Turkey, Korea, etc.)
- **Proven co-investment capacity from AfDB:** Leverage our extensive PPP & Impact Investing network to bring additional capital to (People-First) PPP projects.

Our Value Proposition for the 4IP Infrastructure Impact Fund (IIF)

- IIF will channel capital from private investors in a sustainable way.
- IIF will support high impact Public-Private Partnerships (PPPs) allowing Governments to develop the infrastructure required.
- IIF will only co-invest with reputable institutions that incorporate strictly defined ESG Standards.

Selected Portfolio references & Partners



4IP Group

Contacts



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Selected Portfolio references & Partners

