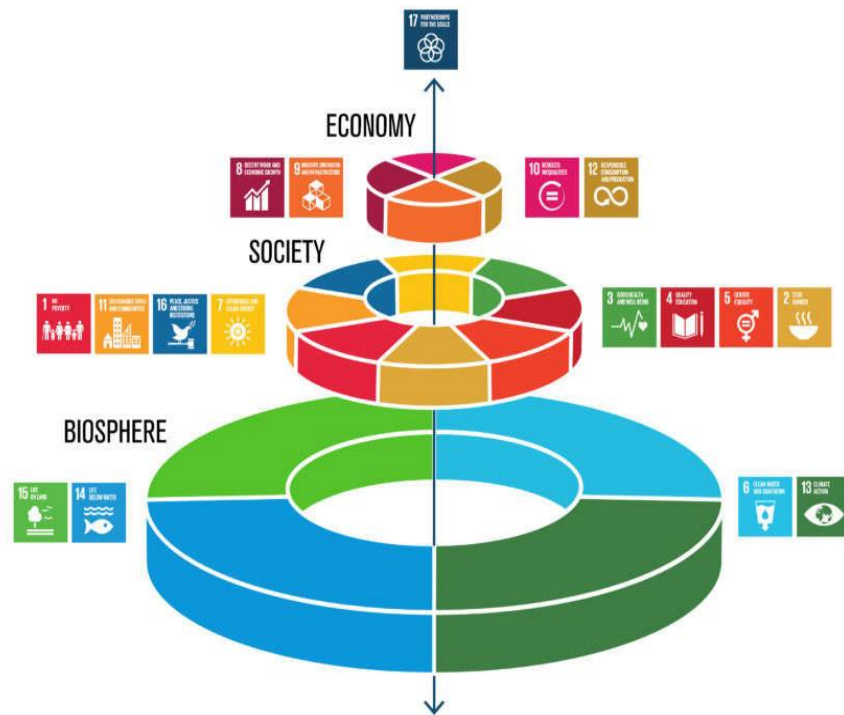




4IP GROUP

Investing for financial return and positive social and environmental impact is not only possible, but the future of investing



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Impact Infrastructure Fund

Selected Portfolio references & Partners



4IP Group

A successful Team with
an Excellent Individual Track Record



Introduction

- Established in 2017 by Thibaut Mourgues and Christian Kingombe
- 4IP Group is an independent multifaceted Impact Investing / ESG advisory firm
- 4IP Group is in the process of becoming an independent private equity fund investing with the intention to invest into PPPs for an average of USD 5 Mn per project.
- 4IP Group intends to raise in 2019-2020 USD50 Mn Equity and USD50 Mn debt.

Established Team



From left to right: Christian Kingombe; Alexis Faury; and Thibaut Mourgues.

- **Founding Partners:** Thibaut Mourgues and Christian Kingombe, former Senior PPP consultant at AfDB & Chief Regional Infrastructure Officer at AfDB.
- **Senior Infrastructure Investment Manager:** Alexis Faury, former Executive Director EC Energy & Director Corporate Finance, Standard Chartered Bank.
- Experienced Associates based in Geneva (MBA Graduates from IMD) & Milano (Bocconi MBAs)
- Euro-African-Asian team, composed of 8 nationalities (DK, DRC, FR, US, CH, I, ZM, CN).

Proven Track Record

MANAGERS TRACK RECORD BEFORE 4IP GROUP

- 10-year track record in several African countries
- 10 years track record in South East Asian countries
- Managed financial issues for contracts up to 1 billion USD
- Support to set-up of 2 PPP Units in Morocco & Madagascar
- Involved in fundraising for the AfDB-AUC/NEPAD driven Programme for Infrastructure Development In Africa (PIDA)
- Involved in the African Development Fund (ADF) Regional Operations Prioritization Pipeline and Outlook Framework
- Involved in the Africa Trade Fund (Trust Fund).
- Obtained Funding from Korean Trust Fund & ADF.
- AfDB's task manager for International System for Infrastructure Support (SOURCE) & Member of the Sustainable Infrastructure Foundation's Advisory Committee.
- Investment management: Capital Raising (debt & equity).
- Dealt with DFIs, PE-Funds, Infrastructure Funds etc.

PARTNERS RECORD FOR 4IP GROUP

- Built diverse portfolio of impact enterprises (Zambia).
- Built diverse portfolio of Impact projects (Global).
- Developed ESG toolkit for Family Offices.
- Organized several Impact Investment events.
- Carried out PPP Feasibility Studies.
- Member of Executive Committee of World Association of PPP Units - PPP Professionals (WAPPP)
- Member of UNECE's Impact Assessment of People-First PPPs Working Group.
- Envision® Sustainability Professional (ENV SP) with credential from the Institute for Sustainable Infrastructure (ISI).
- Adoption of the Envision Impact framework.
- Project Sourcing from leading Infrastructure Firms.
- Members of Fundraising De Gaulle Fleurance & Greenexia Pre-Investment Fund (\$1 Mn).
- Members of For Women in Africa Facility & Fund.
- Advisors for NEC Africa Utility Solar Fund (\$100Mn).

Selected Portfolio references & Partners



4IP Group



Building a diversified Portfolio of People-First Public-Private Partnerships Projects in infrastructure

Significant Market Opportunity

- **The Impact Investing market** is rapidly growing and mainstreaming
- **To help governments do the very best in PPP**, "addressing many of mankind's most pressing problems, including the greening of the economy and mitigating the effects of climate change and to discover what partnerships in the world constitute excellence and have the most beneficial impact on development."
- **Return targets** are in the range of 12.5-15% or more
- **Impact objectives** further defined in the fund guidelines.

Investment Strategy

- Promoting **People-first PPPs** for sustainable development
- **Equity Investor** in infrastructure public private partnerships with a strong impact dimension
- **Value based strategy**, targeting infrastructure PPPs with a strong impact dimension
- **Geographic and sector diversification:** The Fund will:
 - Focus on a few key sectors (Renewable Energy (50%); Transport (30%); & Health (20%)).
 - Invest in emerging markets (Africa (40%), South East Asia (40%) & Central Asia (20%))
 - Work in close cooperation with public authorities and private sector at the global level.
- **Proprietary deal sourcing capacity:**
 - Long-standing local relationships (leads) all focus regions and membership of WAPPP bring access to significant People-First and ESG aligned PPP deal flow.
 - MoUs with DFIs for co-investment/sharing of opportunities.
 - Network with international PPP sponsors (France, Germany, Turkey, Korea, etc.)
- **Proven co-investment capacity from AfDB:** Leverage our extensive PPP & Impact Investing network to bring additional capital to (People-First) PPP projects.



Our Value Proposition for the 4IP Infrastructure Impact Fund

- The Infrastructure Impact Fund (IIF) will channel capital in a sustainable and attractive way to private investors.
- IIF will support high impact Public-Private Partnerships (PPPs) allowing Governments to develop infrastructure required to escape the poverty trap.
- IIF will only co-invest with reputable institutions which incorporated ESG Standards into project structuring.
- IIF will take minority equity stakes & aim to positively influence the deal structuring to reach our impact objectives.
- IIF's exit modalities should not affect the Impact Orientation of the Investments.

Selected Portfolio references & Partners



4IP Group

Contacts



Thibaut Mourgues

Managing Partner

T: +39 339 163 8452

E: tmourgues@4ipgroup.org



Christian Kingombe, PhD

Managing Partner

T: +41 (0) 765044647

E: ckingombe@4ipgroup.org



Alexis Faury

Senior Investment Infrastructure Manager

T: +41 (0) 795312107

E: afaury@4ipgroup.org



Selected Portfolio references & Partners

